This semester we are using the new eighth edition of Essentials of Business Law, there are substantial changes from the previous editions so please make sure you are using the latest book. Because each class progresses at a different rate, the following outline should be used only as a guide:

Class 1  1. Introduction to Law  
         2. Business Ethics

Class 2  3. Civil Dispute Resolution  
         4. Constitutional Law

Class 3  5. Administrative Law  
         6. Criminal Law

Class 4  7. Intentional Torts  
         8. Negligence and Strict Liability

Class 5  TEST

Class 6  9. Introduction to Contracts  
         10. Mutual Assent

Class 7  11. Conduct Invalidating Assent  
         12. Consideration

Class 8  13. Illegal Bargains  
         14. Contractual Capacity

Class 9  15. Contracts in Writing  
         16. Third Parties to Contracts

Class 10  17. Performance, Breach, and Discharge  
          18. Contract Remedies

Class 11  19. Introduction to Sales and Leases  
           20. Performance

Class 12  21. Transfer of Title and Risk of Loss  
           22. Product Liability
Class 13  23. Sales Remedies

Class 14  TEST

Class 15  24. Negotiable Instruments/Form and Content
25. Transfer

Class 16  26. Holder in Due Course
29. Agency/Relationship of Principal and Agent

Class 17  30. Relationship with Third Parties
31. Formation and Dissolution of General Partnerships

Class 18  32. Operation of General Partnerships
33. Limited Partnerships and Limited Liability Companies

Class 19  34. Nature and Formation of Corporations
35/36/37. Corporations- Lecture

Class 20  TEST

Class 21  38. Secured Transactions
39. Bankruptcy

Class 22  40. Securities Regulation
43. Antitrust

Class 23  44. Accountants Legal Liability
45. Consumer Protection

Class Laws

These are laws not rules. As you will soon learn, the difference between laws and rules are that laws have sanctions.

Attendance

Class attendance is important. I will deduct one point from your grade for each unexcused absence. For an absence to be excused, you must contact me before the end of the day missed and provide a valid excuse. The material in this class is unique and challenging, so class attendance is important in learning the material. Gentlemen will not wear hats in class.
Class Participation

You are expected to contribute to class discussions. I will call on you to read cases or explain them and you should be prepared. Some students have a problem with reading (nerves) and I will be glad to work through this with them. If this is an issue for you, contact me so we can reach a solution. Relax, I have always been able to work through this problem.

Reading the material before class is essential. Being prepared is the only way to intelligently discuss the topics in class. It is also a more efficient way to study because the class discussion will be more understandable.

Honor Code

The honor code applies. Read it.

Grades

The tests are weighted as follows:

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<thead>
<tr>
<th>Test</th>
<th>Weight</th>
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<tbody>
<tr>
<td>Paper</td>
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<tr>
<td>Test 1</td>
<td>10%</td>
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<tr>
<td>Test 2</td>
<td>20%</td>
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<tr>
<td>Test 3</td>
<td>20%</td>
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<tr>
<td>Final</td>
<td>40%</td>
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</tbody>
</table>

I reserve the right to further adjust your grade as appropriate (remember sanctions). Also, remember the effect of missing class.

Contact Information

<table>
<thead>
<tr>
<th>Contact</th>
<th>Phone</th>
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<tbody>
<tr>
<td>Office telephone</td>
<td>597-4522</td>
</tr>
<tr>
<td>Trustee telephone</td>
<td>573-5311 ext 202</td>
</tr>
<tr>
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<tr>
<td>Mobile</td>
<td>266-4837</td>
</tr>
<tr>
<td>Beach (some weekends)</td>
<td>252 987-2884</td>
</tr>
<tr>
<td>email</td>
<td><a href="mailto:fortjk@wofford.edu">fortjk@wofford.edu</a></td>
</tr>
<tr>
<td>other email</td>
<td><a href="mailto:john@patrohn.com">john@patrohn.com</a></td>
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